# 27<sup>th</sup> ANNIVERSARY! 2018 Northern California SAILING CALENDAR AND YRA MASTER SCHEDULE





You have one opportunity a year to be included in the only comprehensive listing of all events, course information, contact information, and everything a Northern California sailor needs to plan and participate in local racing. This printed annual program and its companion web pages are trusted partners for Bay Area racers.

Stay connected with this active group of sailors with an ad in the *Northern California Sailing Calendar and YRA Master Schedule*. Your support helps promote local racing – and your company!

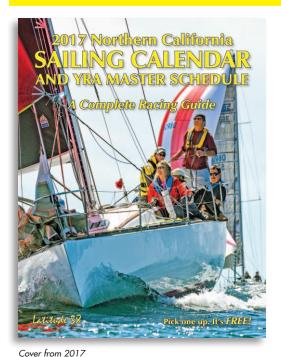
#### **BENEFITS TO ADVERTISERS**

- Print calendar distributed to 6,500 dedicated Bay Area sailors
- Entire calendar available as an online eBook
- All calendar information also available in html format on *Latitude 38* website with updates throughout the year
- All advertisers listed in a linked online Calendar index. Full page advertisers receive FREE banner ad.
- Print and online Calendar receive ongoing promotion throughout the year:
  - Monthly magazine ads and editorial
  - Additional promotional links from www.latitude38.com
  - Links from the high-traffic 'Lectronic Latitude blog
- All calendar advertisers honored as sponsors at the spring Crew List Party
- All calendar advertisers linked from the online Racing Crew List
- Event ads/advertisers receive extra publicity on the online monthly calendar pages

## PLUS! Second Distribution at Pacific Sail & Power Boat Show 2018

## www.latitude38.com

## **ADVERTISING RATES**



	ADVERTISERS			NON-PROFIT		
<u>SIZE</u>	<u>4-color</u>	<u>Spot</u>	<u>B&amp;W</u>	<u>4-color</u>	<u>Spot</u>	<u>B&amp;W</u>
1/8 Page	\$ 200	160	140	\$ 160	130	110
1/4 Page	\$ 350	280	245	\$ 280	225	196
1/2 Page	\$ 595	476	415	\$ 495	396	345
1/2 Island	\$ 650	520	460	\$ 520	416	364
Full Page	\$ 925	776	710	\$ 776	573	543
Back Cover	\$1280	1025	895	\$1120	895	785
Inside Cover	\$1050	825	750	\$ 885	708	620

Specs available at: www.latitude38.com/admin/displayads.html

Placement priority will be given to the previous year's advertisers and then on a first-come, first-served basis. Payment is required at time of final ad approval.



### **ONLINE ADVERTISING OPPORTUNITIES FOR 2018**

WEB ADVERTISING – Full page, color ads receive premium listings on the calendar sponsors web page.

BANNER ADS will be available on the Calendar home page at \$50/month with a 12-month minimum or \$500/year for payment in advance. (Limited to the first six calendar advertisers.)

DIRECTORY LINKS free to all advertisers; \$100/year premium listing with description and logo. Web links for advertising fleets, yacht clubs, events and other non-profits are available at no charge.

Reserve your space now for the 27th Annual YRA Calendar • Space is limited – reserve early!

#### YRA CALENDAR DEADLINES: October 27 for Events • November 6 for Advertising

#### Sample layout from 2017



FOR ADVERTISING CONTACT:

Latitude 38 (415) 383-8200

Mitch Perkins, ext. 107 mitch@latitude38.com

John Arndt, ext. 108 john@latitude38.com

FOR EVENTS CONTACT: YACHT RACING ASSOCIATION Laura Paul, (415) 771-9500 info@yra.org

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